

**THE HARYANA STATE COOPERATIVE APEX BANK LIMITED ,
SECTOR 17-B, CHANDIGARH**

Harcobank intends to appoint individuals or a company as consultant for Insurance business for a period of 3 years on monthly emoluments of Rs. 10,000/- Interested persons/company may apply with their complete bio data alongwith supporting documents by 20.10.2015. **Responsibilities and required qualifications are given below:-**

Responsibilities

1. To assist the Bank in selecting the appropriate insurance providers and policy.
2. To ensure proper coverage of competitive price for the insurance business.
3. To suggest latest trends of insurance coverage in Banks.
4. He/company will explore the insurance potential of the Bank to raise its non-banking income.
5. Visit and meet different clients and sites thoroughly, understand the products that have great demand in customers, create marketing programmes and draft reports.
6. To enable Bank to make systems that ensure conformity with obligations of regulatory bodies.
7. Hold training programmes for bank staff.
8. Work with software professionals to make user friendly programmes.
9. To guide bank regarding changes in guidelines in Government Rules and Regulations, Acts and current changes in financial scenario.
10. To ensure minimum income and business to Bank/Branches.
11. To do liaison with corporate clients of Banks.
12. To frame policies for employees of corporate clients of Banks.

QUALIFICATION

The consultant can be individual or a company:

In case of Individual, Academic Qualification of the candidate must be Post Graduate with technical qualifications. He must have experience with minimum 20 years ie. 10 years in Public Sector Insurance Companies and at least 10 years experience in Private Sector Insurance companies on senior post.

In case of Company, The company should have atleast two permanent employees having 30 years experience in Insurance business with dealers, should have experience in running Govt. Social Schemes, turnover of the company in this sector should be atleast 10.00 lacs per year and company should have experience in Insurance Business in the State of Haryana also.